

Your Source for Reliable  
Data and Network Solutions

**DataNet**  
Systems

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# DataNet Systems Corp.

*Your reliable source for Data and Networking Solutions*

## CORPORATE CAPABILITIES





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## ABOUT DATANET SYSTEMS CORPORATION

*DataNet completely transformed the way this agency does business.*

D.C. Office of Campaign Finance

Several organizations such as the D.C. Office of Campaign Finance have chosen DataNet to transform the way they do business. Though there are hundreds of IT companies out there, what makes our clients choose and stick with us?

- **Technology Integration** - With reputable partners, we can provide you with a scalable solution integrated with various IT components
- **CMMI Level II Quality** - Our focus and discipline in project management ensures complete documentation and budget control
- **Reliability** - We have been building long-term client relationships and innovating for 20+ years

Continue reading to learn more or visit us at [info@dnscorp.com](mailto:info@dnscorp.com). Choose your reliable technology integrator today!

## OUR PROFILE

- Founded in 1986 - 100% minority owned, Small Disadvantaged Business
- SEI CMMI Maturity Level II Certified
- 20+ year Track Record in providing IT Services for Government and Commercial Organizations
- Small Disadvantaged Business (SDB) Certified - US Small Business Administration
- HUBZone Certified Business
- DC LSDBE & DZE – Local Small Disadvantaged Business Enterprise – LSD00426032009
- Metropolitan Washington Airports Authority—LDBE Certified
- Maryland MBE Cert No. 06-3171
- Certified by Washington DC Local Business Opportunities Commission/Office of Human Rights
- DCSS: PODS-2004-C-920-47
- NAICS Codes: 334611, 516110, 518210, 532420, 541511, 541512, 541513, 541519, 541611, 541690, 561110, 561210, 621999
- Cage: 1GHQ2
- Headquartered in Washington, DC

Procurement Vehicles & Certifications	
LSDBE	LSD00426032009
DCSS	PODS-2004-C-920-47
DC MOBIS	PODS-2005-C-918-52
GSA HUBZone GWAC	GS06T03BND217 GS06T03BND222
NAICS	FA1 NAICS 541511 FA2 NAICS 541512 FA3 NAICS 541513





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## OUR CLIENTS

- Washington, DC Convention and Tourism Corporation
- Chartered Health Plan, Inc.
- U.S. Department of Education
- Federal Deposit Insurance Corporation
- D.C. Office of Campaign Finance
- D.C. Board of Elections and Ethics
- D.C. Department of Employment Services
- D.C. Office of the Chief Technology Officer
- D.C. Department of Human Services & Department of Health
- D.C. Public Service Commission
- D.C. Fire and Emergency Medical Services
- D.C. Department of Corrections
- D.C. Center for Workforce Development
- D.C. Office of the Inspector General

## NOTABLE PROJECTS

- U.S. Department of Education IPEDS Website Redesign
- FDIC Voice, Video, Data Network Support Services
- D.C. Office of Campaign Finance Website and Electronic Filing System
- D.C. BOEE e-Government Portal
- D.C. Public Service Commission Website and Electronic Docket System
- D.C. DOES OIT Hardware Maintenance Project
- D.C. WAN/NOC HP Openview Network Management System
- D.C. DHS/OIS HP Openview Network Management System
- D.C. Fire Computer Aided Dispatch System
- D.C. Center for Workforce Development WAN/Video Conferencing Distance Learning Project
- D.C. Child Support Enforcement Division
- Prince George's County (State of Maryland) Court Docket Display

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## WEB-ENABLED APPLICATION DEVELOPMENT

- E-Government portals development & hosting
- Streamlined business practices
- Business process improvement
- Electronic commerce and electronic data filing systems
- Electronic financial reporting systems
- Electronic billing systems
- Electronic agency reporting systems
- Document management services
- Electronic record management services
- Business intelligence solutions
- Data warehousing
- Data mining for comprehensive and targeted reporting
- Application service provider
- Develop and host custom service applications on the internet
- Case tracking systems
- Website development & hosting enterprise systems integration
- Networking & systems integration
- Network and information security
- Multimedia applications

## SOFTWARE TECHNOLOGIES

- Web based Application Architecture and Client/Server Technologies
- Visual Modeling: Data Modeling and Object Modeling
- Web Technologies: HTML, XML, .NET, WML, Web Services
- Development Environment: Visual Basic, Visual C++, ASP
- J2EE: Java, Servlets, Applets, JSP
- DBMS: Oracle, MS SQL Server
- Web Servers: IIS, Apache, Java Web Server
- Application Servers: MTS, Weblogic
- Testing Tools: Winrunner, Rational Robot
- Configuration Management Tools: Visual Source Safe, Rational Clear Case, PVCS



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## NETWORKING SYSTEMS INTEGRATION AND TELECOMMUNICATIONS

Our system and network engineers can successfully install/configure, and integrate all major hardware and software components, operating systems and COTS software packages on Microsoft NT, Windows 2000, Novell Netware, or UNIX networking and internetworking platforms.

- LAN/WAN Architecture Design and Analysis
- Network Design, Development, Implementation, and Operation
- Network Modeling, Network Management
- CAD Network Installation
- Network Security and Policy
- Virtual Private Networks
- IP and VoIP networks
- Help Desk/Hotline Support
- Maintenance, Documentation and Training

## NETWORKING & INFORMATION SECURITY

- Risk and Hacker Vulnerability Analysis, Internal and External Security Policy Evaluation
- Information Security Model Development, Implementation, Testing, Deployment, Documentation and Maintenance
- Secure Systems Design and Implementation
- Firewalls, Virtual Private Networks, Encryption Methodologies

## HARDWARE/SOFTWARE SUPPLY AND INSTALLATION

DataNet is a reseller for most major hardware and software manufacturers:

- High performance servers, Workstations, and Notebooks (Compaq, Dell, IBM, etc.)
- LANs, WANs, and remote computing solutions
- Connectivity equipment: CISCO, 3-Com, Nortel: LAN/ATM Switches, Routers, Bridges, Hubs, etc.

## EDUCATION AND EDUCATIONAL TRAINING

### Education and Training Support

Career Development Training and Education Solutions for maximizing rehabilitation of displaced workers.

- Helped create DC's Center for Workforce Development.  
K-12 Education System Enhancement Support
- Integrated instructional curriculum, content, testing, student evaluation, remediation activities, and results reporting into a seamless, leverage-able continuum
- "Enculturate" the use of enabling technologies into the instructional process and other District operational areas
- United community elements under one focused approach and method

### The Centerpoint™ Education Portal System Allows School Districts to:

- Increase student academic achievement
- Operate with more accountability
- Match resources to student needs in an equitable manner
- Improve student performance and management systems

### Our Integrated District Management Framework:

- Provides a technology solution blueprint for enabling District performance
- Seamlessly integrates all aspects of District operations
- Allows Districts to leverage prior technology investments
- Facilitates technology integration into the learning process

### Our application solution - Center Point:

- Addresses technology, curriculum, content, and testing
- Provides a District-wide accountability and management tool
- Delivers a student performance management solution
- Enhances communication between parents and educators

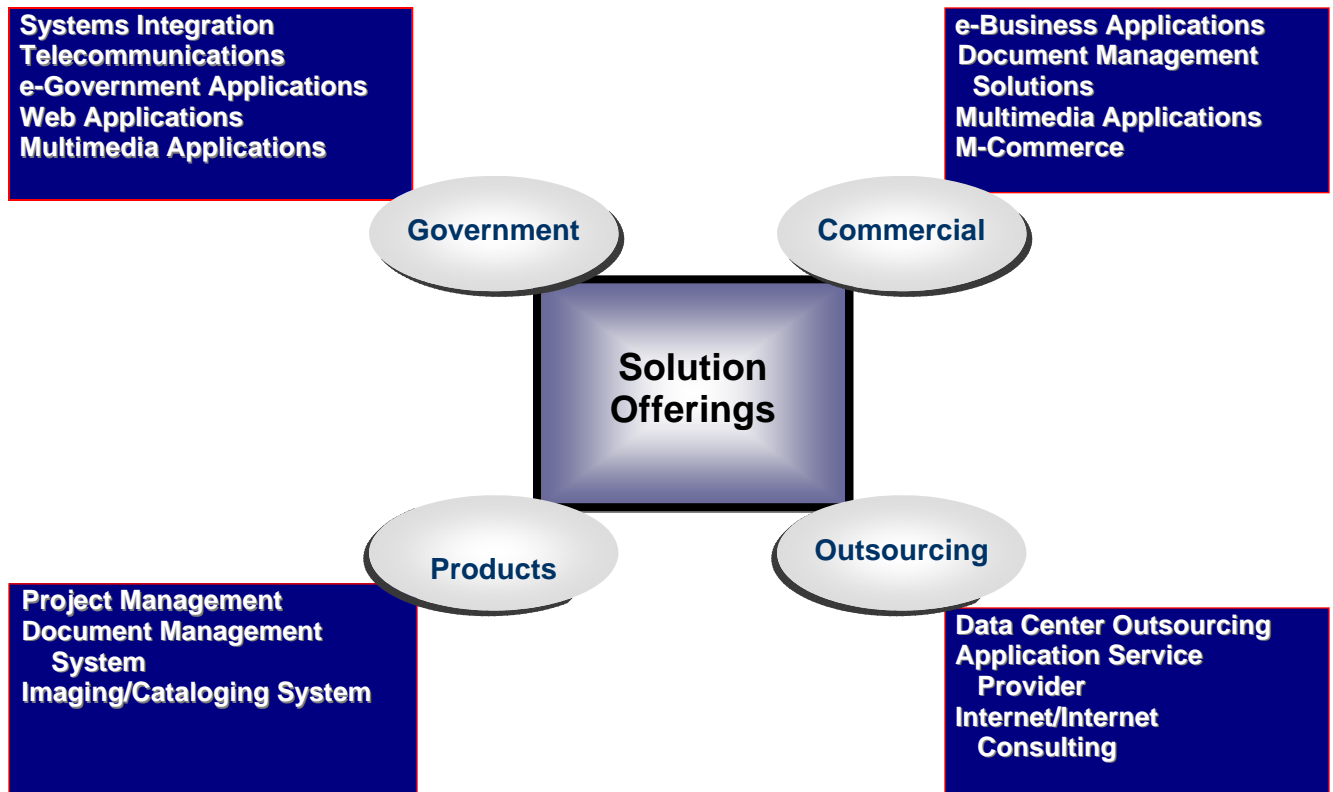


## HEALTHCARE AND MEDICAL SOLUTIONS

- **Immunization Tracking and Disease Management**  
Prepared custom system analysis and documented plan for multi-year support for D.C. Department of Health Early and Periodic Screening and Diagnostics Tracking system.
- **Healthcare and Medical Intelligence Systems** for Disease Management, Fraud and Abuse Control, Statewide Health Care System Planning and Forecasting.
- **HIV/AIDS Disaster Recovery and Business Continuance Support Services:**  
Provided Emergency Evacuation and Rehabilitation support for DC HIV/AIDS Administration.
- **Community Hospital Operations Support**  
Currently within our team of experts, we maintain leading physicians, nurse practitioners, and healthcare professional staff who have **experience** in operating and rehabilitating marginally functioning community hospitals.
- **Provide Physician-based Care Managed Systems**
  - Provider Sponsored Organizations / SNPs
  - Chronic Care Management
  - Provider Pay for Performance (P4P) Programs
  - EMR Managed Care Solutions



## E-BUSINESS SERVICES AND SOLUTIONS

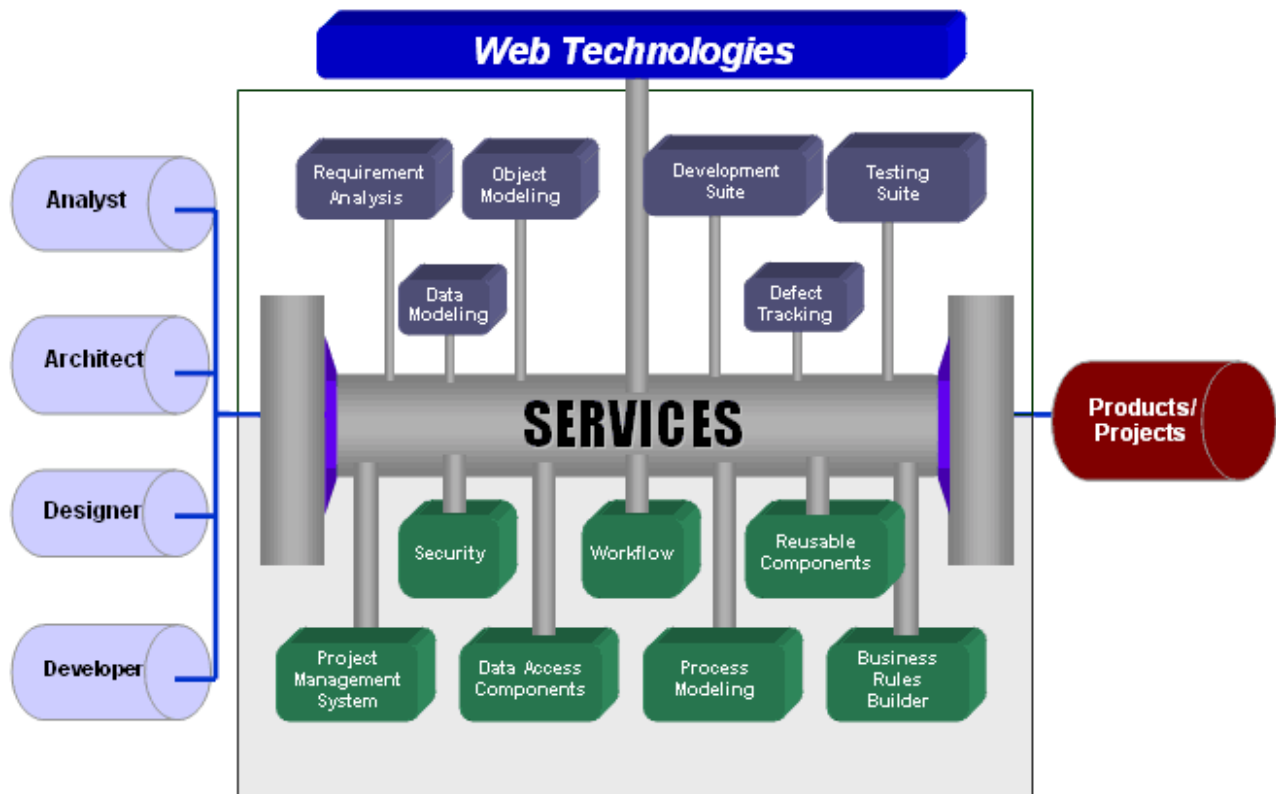


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## WEB TECHNOLOGY ARCHITECTURE

DataNet utilizes a uniquely structured methodology approach to Web Application Development as shown in the figure below. Utilizing accepted industrial standards and processes, DataNet is able to deliver high quality solutions to our clients. DataNet's solutions are platform independent, easily adaptable to most business scenarios, and built on component architecture.

## WEB APPLICATION DEVELOPMENT METHODOLOGY SUITE



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## PROJECT EXPERIENCE

# WEB ENABLED APPLICATION DEVELOPMENT

### DC Board of Elections and Ethics (DC BOEE) E-Government Portals Development & Hosting

DataNet Systems Corporation was awarded this contract to design, develop and host a website portal integrated with web-based application modules for the DC Board of Elections and Ethics (DCBOEE). The website portal seamlessly integrates various application modules such as the voter information center which includes voter registration status, special ballots, and polling place locator; voter registration center which include modules for online voter registration, election day worker request, and absentee ballot request.

Voter information center helps the DC residents to check whether they are active registrants for the forthcoming elections, where they are supposed to vote and how to get there, learn about how to vote using the voting equipment in their voting booth, and to find out if their special ballots were counted.

This custom-designed application included components and solutions such as:

- Streamlined business practices
- Business process improvement
- Streamlined workflow systems
- Electronic commerce and data filing systems
- Electronic financial reporting systems
- Electronic billing systems
- Electronic agency reporting systems
- Document management services
- Electronic record management services
- Streamlined workflow systems
- Business intelligence solutions
- Data warehousing
- Data mining for comprehensive and targeted reporting
- Case tracking systems
- Custom IV-D / IV-A interface
- Complete website development and hosting





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## PROJECT EXPERIENCE

# DATABASE DESIGN & DATA WAREHOUSING

### DC Department of Health - Medical Assistance Administration: EPSDT/Immunization Program and Database Support for Child Health

Managed, enhanced, and maintained the EPSDT program's data management system including Novell, NT, Oracle, and LINUX operating systems. This included both software and hardware at a variety of sites including the software and hardware at a variety of sites including the EPSDT programs office, the immunization program office at 1131 Spring Road, NW Washington DC 20010, and other sites. Provided maintenance and support of the existing software applications, including design, development, testing, and implementation of enhancements to the EPSDT data management tracking system and integration of other child health databases. Provided specialized expertise in the area of immunization database design, interface, and database application programming.

### DC Department of Health - Medicaid Data Warehouse

Scope: Within the existing Medicaid management information system for the \$1. 5 billion DC Medicaid Program serving 141,000 Medicaid recipients DataNet completed the following tasks to design a Medicaid Data Warehouse:

- Reviewed the existing DOH business processes and environment to develop the requirements and high level design, data, and application architecture, and the technical architecture for the expanded Medicaid warehouse to help design a Decision Support Solution that could eventually provide for chronic patient tracking , clinical benchmarking and disease and demand management
- Developed Advance Planning Document (APD) to secure a \$10 million dollar grant funding from the Centers of Medicare and Medicaid Services for building the DC Medicaid Data Warehouse to assist in identifying trends in access, utilization, cost, and quality of health services



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## PROJECT EXPERIENCE

# VOICE, VIDEO & DATA SUPPORT

### Federal Deposit Insurance Corporation (FDIC) Systems Integration: Voice, Video and Data Networks 4-year contract (1-base+3 Option years, \$4.24 million)

DataNet Systems Corp. and Avalon Technology combined as a team and were awarded this contract to provide technical support services for the deployment, operation, maintenance and administration of current and future voice, video and data resources within the FDIC network.

The evaluation, deployment, configuration, operation, administration and maintenance of voice and data network devices such as Electronic Communications Servers (ECS), voicemail systems, Call Managers, Unity, Intelligent Contact Manager, routers, hubs, switches, CSU/DSUs and modems, traffic analysis and network tuning, development, deployment and maintenance of operational procedures and network documentation, troubleshooting, reporting and documenting voice, LAN and WAN problems and outages

- Business continuity and disaster preparedness planning and implementation, systems security vulnerability testing, assessment and appropriate resolutions
- Collection and reconciliation of telecommunication financial reports
- Operation, maintenance and administration of current and future call center enterprise software, videoconferencing resources in the FDIC network such as traffic analysis and network tuning, development and maintenance of operational procedures and network documentation
- Troubleshooting, reporting and documenting videoconferencing problems and outages, assisting with implementation of network changes, and scheduling, arranging and monitoring videoconferences
- Voice, video and data security processes and procedures, broadband technologies both terrestrial and satellite based, satellite based video delivery, TCP/IP based video conferencing, Integration of IP based and ISDN based video conferencing systems, LAN and WAN based wireless technologies, and mobile computing platforms

\*\*Under this contract, the DataNet Team provides support to FDIC at their offices located in or near Atlanta, GA; Arlington, VA; Boston, MA; Chicago, IL; Dallas, TX; Kansas City, MO; Memphis, TN; New York, NY; San Francisco, CA; and Washington, DC.



## PROJECT EXPERIENCE

# NETWORKING & INFRASTRUCTURE

## DC Fire and Emergency Medical Services (FEMS) Fire Station Turnout Speaker System: Custom System Re-Vamp; Software Support

Scope: DataNet provided system and software engineering services to support the DC Fire and Emergency Medical Services (FEMS) department in its mission to upgrade its Fire Station Turnout (FST) Speaker System in 33 Fire Houses, the Emergency Ambulance Services (EAS), and Fire Boat Station #34.

DataNet provided the necessary technical and management services and materials to provide:

- A complete audio system and speaker layout design, based on sound engineering and acoustic principles including the specification of the required number of speaker zones per fire house
- Comprehensive procurement, delivery, installation, and deployment services for equipment/ Infrastructure supply and installation
- Quality Assurance driven System and FST interface testing based on best practice Functional, Operational, and Performance testing methodologies and customer acceptance test procedures
- Complete documentation of the installed system including "as built" drawings showing speaker/message board locations, equipment cut sheets, warranty information, testing reports and equipment compliance acceptance sign off sheets for each firehouse



## PROJECT EXPERIENCE

# NETWORKING & INFRASTRUCTURE

### DC Department of Employment Services Office IT Hardware Maintenance

Provide IT hardware maintenance support for various IT hardware equipment, on an as required basis throughout the District of Columbia :

#### Equipment Diagnostics:

- Performed diagnostics on DOES IT equipment that is not under warranty and is without maintenance support
- Determined if equipment is serviceable, or make necessary recommendations for replacement

#### Repair Equipment:

- Provided necessary repairs on DOES IT equipment
- Determined if equipment is repairable or make necessary recommendations for quality substitutes or replacements

#### Equipment Installation

- Provided necessary repairs on DOES IT equipment
- Determined if equipment is repairable or make necessary recommendations for quality substitutes or replacements

### DC Department of Corrections IT Computer Maintenance and Troubleshooting Support

Provide IT software and hardware maintenance and diagnostic support for multiple Department of Correction units:

#### Systems Maintenance & Diagnostics:

- Maintained agency-wide legacy systems on proprietary medical prescription systems and medical database for an inmate capacity of 3,000 men and women
- Administered daily systems maintenance
- Updated and deployed new desktop systems
- Created working computer image for deployment on new client machines
- Troubleshoot and resolved agency-wide internet connection issues





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## PROJECT EXPERIENCE

# NETWORKING & INFRASTRUCTURE

### DC Office of the Chief Technology Officer (OCTO) Project Management, Network Operations Center setup and deployment (subcontract to OAO Corporation).

Design and deployment of HP Openview Network Management and Help Desk System for the OCTO/DC WAN at the Wilson Building:

HP OV Suite tools: Network Node Manager, Vantage Point, Concorde Network Health, and Remedy Help Desk system

- Platforms used Sun Solaris, Microsoft NT/Windows 2000 servers
- Monitored nodes included over 400 routers/switches and servers across all DC agencies across the DC Wide Area Network

### DC Department of Health and Human Services

Scope: Network Management, Network Operations Center setup and deployment.

- Installed and configured of HP Openview Network Management and Help Desk System for the OCTO/DC WAN at the Wilson Building. HP OV Suite tools included: Network Node Manager, ManageX, Service Desk systems. Platforms used Microsoft NT/Windows servers
- Monitored nodes included over 500 servers and desktops across all DC DHS offices across the DC Wide Area Network

### DC Office of Personnel/Center for Workforce Development

Scope: Computer Supply, NT-LAN/WAN Design, Internet Connectivity, Systems Integration, Training for a city-wide Training network, with Distance-Learning capabilities. DataNet also supplied 174 computer systems (13 servers, 161 workstations). Work included:

- Installation and configuration of Microsoft NT Servers, MS Exchange server, SNA Server, setup and configuration of workstations (Windows 95, NT Workstation)
- Configuration for Internet Connectivity, Setup Master-Resource domains with trust relationships

## PROJECT EXPERIENCE

# NETWORKING & INFRASTRUCTURE

### DC Fire and Emergency Medical Services (FEMS) (Scope of Work Continued)

The FST System signal is initiated at the Public Safety Communications Center, distributed to the firehouse through the Motorola MOSCAD Radio system, and received at the Audio Control and Tone (ACT) module. DataNet installed a new audio system that interfaced with the MOSCAD Radio system ACT module, amplified and distributed to required speaker zones. The installation of the new 70-volt speaker system included: Amplifiers – A fully redundant auto-switching unit with automatic sound level gain to compensate for ambient noise; Speakers – Interior Wall and Ceiling speakers with back boxes. Exterior locations with weatherproof horn/trumpet speakers. All speakers had multi-tap line transformer; Pathways – All cable was run through Electrical Metallic Tubing (EMT); Cabling - All necessary cabling and connectors for the audio systems, interfaces and ground wiring; Message Board System – The message board system consisted of:

- the display device;
- message generation unit (CPU);
- electric power-wiring (EMT);
- mounting of units;
- and associated cabling as recommended by the message board manufacturer.

DataNet used 'best-practice' system engineering methodology to design, implement, test, and document the FST system, whereby the project goals are accomplished through a set of structured tasks that will be delineated in phases. This approach will closely track the delineation of tasks in accordance with the methodology. Through our experience and creativity we were able to efficiently design, implement, and deploy a solution much to the satisfaction of the DC FEMS Project Manager, all the Fire Chiefs and the firefighters and EMS first responders.





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## PROJECT EXPERIENCE

# WEB DESIGN & DEVELOPMENT

### United States Department of Education Website Re-Design, Development & Usability Services

#### Audience & Content Research

- Identify Target Audiences
- Conducting Stakeholder Interviews
- Conducting Internal/External Surveys to learn about users' needs
- Conduct As-Is Review, covering usability issues and content audit/content inventory
- Develop Personas for User & Task Analysis

#### Information Architecture & Wireframe Development

- Develop Information Architecture, Taxonomy and Content Model
- Develop Wireframes for User Interface Development
- Graphic Design for Prototype Development

### DC Public Service Commission Website Design, Development & Hosting Services

Scope: Designed, Developed and hosted multi-paged web site on DataNet/GCOL Internet Servers.  
 Work included:

- DC PSC website requirement analysis and definition
- Domain name registration and virtual web site development and hosting: Site Design, Layout, implementation using DHTML, JavaScript, CGI/Perl scripts
- Interactive database design for repository, browsing and retrieval of Commission orders, Docket Sheets, Commission Formal Case Calendar
- Currently implementing an Electronic Docket System to facilitate electronic filings of cases
- Forms, Hit Counters, Technical support, Backup/archive maintenance support

### DC Office of the Inspector General Website Design, Development & Hosting Services

Scope: Designed, Developed and hosted multi-paged web site on DataNet/GCOL Internet Servers.

- DCIG website requirement analysis and definition
- Domain name registration and virtual web site development and hosting: Site Design, Layout, implementation using HTML, Java, Shockwave, CGI/Perl scripts
- Graphic Design using Adobe Photoshop, Paintshop, etc.
- Forms, Hotline support, Hit Counters, Technical support, Backup/archive maintenance support





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## PROJECT EXPERIENCE

# WEB DESIGN & DEVELOPMENT

### DC Office of Campaign Finance (OCF) Web-based Electronic Filing System

Scope: DataNet was awarded this contract to develop a website portal integrated with web-based application modules for the DC Office of Campaign and Finance (DCOCF). The website portal seamlessly integrates various applications such as electronic filing and reporting system; document scanning, indexing, and retrieval system; and online report publishing system.

Document scanning, indexing, and retrieval systems facilitate the scanning of hardcopy reports of all the contributions and expenditures submitted by the different types of filers to the DCOCF, its indexing, and easy retrieval of scanned images to be displayed in Adobe PDF format.

The Online Report Publishing System enables OCF staff to generate, preview, and publish various reports of contributions and expenditures for all the different types of filers in Adobe PDF directly to the website for public viewing. Additional project details included:

- Entire project lifecycle of execution based on the state-of-the-art industry standard practices and guidelines that include requirements generation, analysis and definition; system design specification, implementation, testing, deployment, training, documentation, and helpdesk support
- System was designed using a scalable distributed architecture and modular design for developing various modules in the system
- Technologies used on this project include ASP, VB, SQL Server, and SHTML
- Followed Section 508 standards and W3C Priority 1-3 accessibility guidelines for section 508 accessibility and usability compliance on the agency web portal. The accessibility suite included complete HTML Validation custom and standards based testing
- Web-casting module for online training and education, through a simulated report filing process using the production system which is web-cast to enable viewers to preview the filing system and its applicable schedules



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## PROJECT EXPERIENCE

# HEALTHCARE SOLUTIONS

### DC Department of Health - Medical Assistance Administration: EPSDT/Immunization Program and Database Support for Child Health

Scope: Managed, enhanced, and maintained the EPSDT program's data management system including Novell, NT, Oracle, and LINUX operating systems. This included both software and hardware at a variety of sites including the EPSDT programs office, the immunization program office at 1131 Spring Road, NW Washington DC 20010, and other sites. Provided maintenance and support of the existing software applications, including design, development, testing, and implementation of enhancements to the EPSDT data management tracking system and integration of other child health databases. Provided specialized expertise in the area of immunization database design, interface, and database application programming.

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Reviewed the existing DOH business processes and environment to develop the requirements and high level design, data, and application architecture, and the technical architecture for the expanded Medicaid warehouse to help design a Decision Support Solution that could eventually provide for chronic patient tracking, clinical benchmarking and disease and demand management. Developed Advance Planning Document (APD) to secure a \$10 million dollar grant funding from the Centers of Medicare and Medicaid Services for building the DC Medicaid Data Warehouse to assist in identifying trends in access, utilization, cost, and quality of health services.

## PROJECT EXPERIENCE

### DC Department of Health - HIV/AIDS Administration

Scope: Supported the Operations Division of the DC HIV/AIDS Administration for maintaining the information technology function of the entire HAA, including remote locations, providing:

- IT staff support for installation of devices supporting HAA Application and Database server migration and operations
- HAA Server environment system installation configuration
- Monitoring performance optimization and management of HAA's internal server environment that includes:
  - Database and software support
  - Project management and customer liaison tasks
  - Emergency hazard remediation, disaster recovery, and business continuation support

# HEALTHCARE SOLUTIONS





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## PROJECT EXPERIENCE

### Healthcare Software and Hardware Solutions

# HEALTHCARE SOLUTIONS

- Scope: DataNet is collaborating with a host of medical and pharmacy vendors to provide integrated healthcare management and IT solutions:
- To provide physicians and school nurses access to electronic medical records and to link physicians and other providers with medical informatics capabilities
- To attract government funding and to organize physicians into Medicaid and Medicare Managed Care Foundations as an outreach organization to enable physicians to adopt electronic medical records that provides physicians and school nurses with capabilities of E-prescribing and disease management services to Medicaid and dual eligible patients over the internet
- To attract government funding and to organize local physician and hospitals into regional health information organizations (RHIOs) to connect providers electronically
- To obtain Medicaid contracts for EPSDT tracking systems, pharmacy benefit management systems and Medicaid management information systems and decision support systems
- To obtain CMS contracts for eliminating fraud, waste, and abuse in the Medicaid Program and to provide innovative programs to strengthen the reinvigorated Medicaid Integrity Program with over \$528 million of federal funds available for data mining involving thorough analysis of databases to identify patterns and anomalies
- To obtain CDC contracts for school health policy developments and implementation to reduce student health risks to six (6) behaviors: tobacco use, dietary patterns that contribute to disease, insufficient physician inactivity, sexual behaviors that result in HIV infections and other STDs and unintended pregnancy, alcohol and drug use , and other behaviors that result in unintentional injuries and violence
- To obtain CMS contracts for developing and testing chronic care improvements programs to improve the life of Medicaid and Medicare beneficiaries with chronic illnesses
- To facilitate the sharing of medical, pharmacy, and lab information through primary care networks with a range of integrated products such as electronic medical records , medical billing, durable medical equipment systems, e-prescription, and disease management systems



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## CONTACT US



We look forward to hearing from you.  
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